



Connells  
group

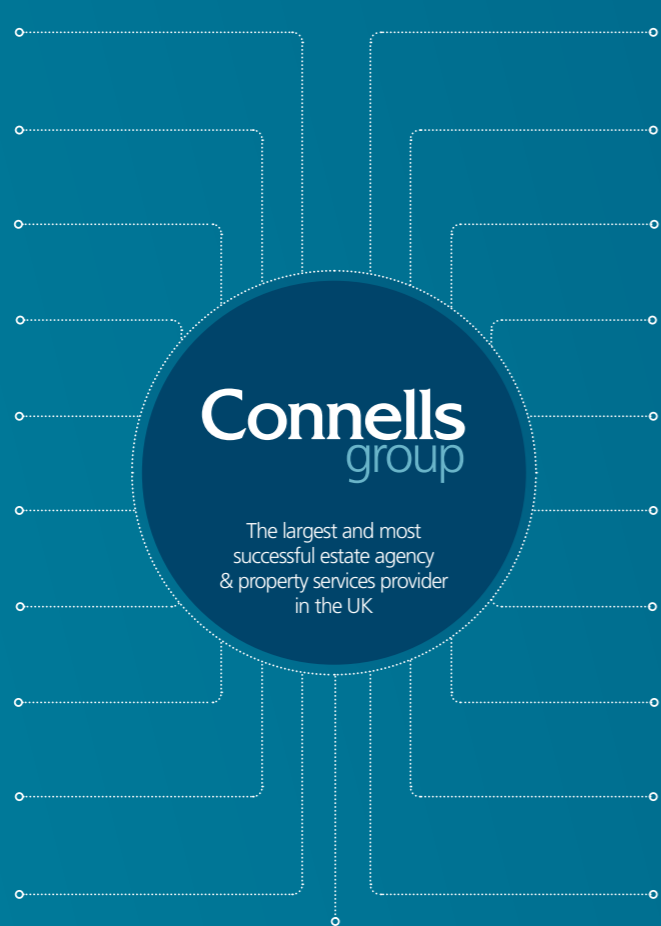
CORPORATE  
**Residential  
Property**

SERVICES DEPARTMENT

RESIDENTIAL PORTFOLIO  
MANAGEMENT SPECIALISTS

# We're much bigger than you might think...

- 10% market share
- 1,250 branches
- 16,000 colleagues
- Committed to developing our people and providing opportunities for all
- 84 local estate agency brands
- UK's most profitable estate agency business
- 141,000 property sales a year
- Largest agency for new homes sales in the UK
- 12,000 new homes sold per year
- 100 land specialists nationwide



- Multi-award winning service
- One of the largest volume residential property auctioneers in the UK
- £35bn+ mortgage lending
- 1,300 employed Mortgage Consultants
- One of the UK's largest conveyancing businesses
- 150,000+ tenancies managed
- Leading survey and valuation business
- 700+ Chartered Surveyors
- ISO 9001:2015 panel and risk manager of valuations
- UK's leading EPC provider
- One of the UK's largest commercial property consultancies

Figures quoted for full year 2021 or correct as at January 2022, based on internal data. V5 CG 2022.

Founded in 1936 and with a network of over 1,250 branches nationwide, the Group combines residential sales and lettings expertise with a range of consumer and corporate services including new homes, mortgage services, conveyancing, EPC provision, surveying, corporate lettings, PRS, Build to Rent, asset management, land & planning and auctions.

## High Street Estate Agency Brands with 10 or more branches



## And over 50 well-known, local names across the country



# Specialist Corporate Residential Property Team

Connells Group's dedicated Corporate Residential Property Team works with a diverse B2B client mix that includes institutional investors, corporate landlords, build-to-rent providers, retailers with residential assets above high-street stores, receivers, administrators, registered providers, housing associations, local authorities as well as banks and building societies.

Offering unrivalled coverage across England, Scotland and Wales, we leverage our 1,250 strong high-street branch network and our Group's range of property related business lines to provide a holistic service that is truly unique.



We have four specialist departments staffed with experienced personnel providing our clients with a variety of services all of which can be tailored to their exact requirements:

- Asset Services Team
- Corporate Services Team
- LPA Services Team
- Affordable Housing Services Team

# Asset Services Team:

Our Asset Services Team provides lettings and management services to clients with large-scale property portfolios. We currently manage a large number of portfolios many of which are dispersed nationally as well as others which are city, region or building specific.



## **OUR SERVICES INCLUDE:**

- Marketing and lease-up
- Rent collection
- Arrears management
- Property management
- Bespoke data and MI provision

# Corporate Services Team:

Our Corporate Services Team provides a variety of value-added services to corporate clients who do not require a full portfolio management provision.



## **INCLUDING:**

- Marketing and lease-up
- Tenant Referencing
- Health and safety inspection management
- Disposals
- Property sourcing

# LPA Services Team:

Our LPA Services Team provides property management and disposal services for repossessed buy-to-let properties. Our experience of managing distressed assets is extensive and we work closely with a range of stakeholders including lenders, receivers, insolvency practitioners, and solicitors to offer an efficient, professional and high quality service.



## **OUR SERVICES INCLUDE:**

- Investigations and securing properties
- Regularising deposits and arrears
- Property management
- Repossessions
- Health and safety compliance management
- Disposals via private treaty and auction

# Affordable Housing Services Team:

A specialist team working with Registered Providers and Housing Associations to provide tailored services as required.



## **OUR SERVICES INCLUDE:**

- Marketing and lease-ups for PRS and Discounted Market Rent units
- Shared ownership management
- Rent to Buy management
- Rent collection and arrears management
- Health and safety compliance management

# Why choose Connells Group Corporate Residential Property Services?

## HERE'S WHY...

### **NATIONAL COVERAGE**

We cover England, Scotland and Wales.

### **SINGLE POINT OF CONTACT**

We assign all of our clients with a Portfolio Manager who looks after all of their residential assets regardless of location.

### **UNRIVALLED SPEED TO LET**

Our 1,250 strong high-street branch network is the largest in the country and we have multiple agency brands covering most locations.

### **REAL TIME REPORTING AND MI**

We provide a wide range of reports and management information for you to monitor all of the relevant metrics to ensure your portfolio performs at its optimum.

### **PORTFOLIO LENDING**

We can offer finance and lending solutions to help you grow your portfolio.

### **PORTFOLIO INSURANCE**

We can offer unique portfolio-wide Rent Guarantee and Legal Expenses insurance to ensure arrears are a mitigated risk.

### **ACCESS TO CONNELLS GROUP'S SERVICES**

Our Group's range of services includes block management, surveys and valuations, mortgage and protection services, new homes, conveyancing, auctions, EPC provision amongst other services.





**Nik Madan**  
Group Lettings Development Director

For more information about our corporate lettings service, please contact Nik directly on

**07718 809240**

or email him directly on:  
[nik.madan@connellsgroup.co.uk](mailto:nik.madan@connellsgroup.co.uk)

Scan this code to connect to Nik Madan via LinkedIn



We are members of:



**Connells**  
group

[connellsgroup.co.uk](http://connellsgroup.co.uk)